

ZimVie Reports Second Quarter 2024 Financial Results

August 1, 2024

- Third Party Net Sales from Continuing Operations of \$116.8 million
- Net Loss from Continuing Operations of \$(9.6) million; Net Loss margin of (8.2%)
- Adjusted EBITDA^[1] from Continuing Operations of \$16.1 million; Adjusted EBITDA^[1] margin of 13.8%
- Reduced debt to \$235.1 million, ended quarter with cash balance from Continuing Operations of \$78.6 million

PALM BEACH GARDENS, Fla., Aug. 01, 2024 (GLOBE NEWSWIRE) -- ZimVie Inc. (Nasdaq: ZIMV), a global life sciences leader in the dental market, today reported financial results for the quarter ended June 30, 2024. Management will host a corresponding conference call today, August 1, 2024, at 4:30 p.m. Eastern Time.

"We continued to execute in the second quarter, successfully engaging with our dental customers and advancing our innovative product portfolio, with several recent updates to our implant and workflow technologies," said Vafa Jamali, President and Chief Executive Officer. "We made meaningful progress improving the operational profile of our business, reducing our debt and continuing to progress as a standalone, pure-play dental company. We are pleased to be in a position to reaffirm our full year net sales, margin, and adjusted earnings per share guidance."

Second Quarter 2024 Financial Results: Continuing Operations

Third party net sales for the second quarter of 2024 were \$116.8 million, a decrease of 1.5% on a reported basis and 0.4% in constant currency^[1], versus the second quarter of 2023.

Net loss for the second quarter of 2024 was \$(9.6) million, an increase of \$3.7 million versus a net loss of \$(5.9) million in the second quarter of 2023. Net loss margin for the second quarter of 2024 was 8.2% of third party net sales, an increase of 320 basis points over a net loss margin of 5.0% in the second quarter of 2023.

Adjusted net income^[1] for the second quarter of 2024 was \$3.6 million, an increase of \$2.4 million versus the second quarter of 2023.

Basic and diluted EPS were \$(0.35) and adjusted diluted EPS^[1] was \$0.13 for the second quarter of 2024, and were largely impacted by the timing of share-based compensation expense in the second quarter. Weighted average shares outstanding for both basic and adjusted diluted EPS was 27.4 million.

Adjusted EBITDA^[1] for the second quarter of 2024 was \$16.1 million, or 13.8% of third party net sales, an increase of \$2.7 million or 250 basis points versus the second quarter of 2023.

Reiterating Full Year 2024 Continuing Operations Financial Guidance:

Projected Year Ending December 31, 2024	Guidance
Net Sales	\$450 to \$460M
Adjusted EBITDA ^[2]	\$60M to \$65M
Adjusted EPS ^[2]	\$0.55 to \$0.70

[1] This is a non-GAAP financial measure. Refer to "Note on Non-GAAP Financial Measures" and the reconciliations in this release for further information.

[2] This is a non-GAAP financial measure for which a reconciliation to the most directly comparable GAAP financial measure is not available without unreasonable efforts. Refer to "Forward-Looking Non-GAAP Financial Measures" in this release, which identifies the information that is unavailable without unreasonable efforts and provides additional information. It is probable that this forward-looking non-GAAP financial measure may be materially different from the corresponding GAAP financial measure.

Conference Call

ZimVie will host a conference call today, August 1, 2024, at 4:30 p.m. ET to discuss its second quarter 2024 financial results. To access the call, please register online at https://investor.zimvie.com/events-presentations/event-calendar. A live and archived audio webcast will also be available on this site.

About ZimVie

ZimVie is a global life sciences leader in the dental market that develops, manufactures, and delivers a comprehensive portfolio of products and solutions designed to support dental tooth replacement and restoration procedures. From its headquarters in Palm Beach Gardens, Florida, and additional facilities around the globe, ZimVie works to improve smiles, function, and confidence in daily life by offering comprehensive tooth replacement solutions, including trusted dental implants, biomaterials, and digital workflow solutions. As a worldwide leader in this space, ZimVie is committed to advancing clinical science and technology foundational to restoring daily life. For more information about ZimVie, please visit us at www.ZimVie.com. Follow @ZimVie on Twitter, Facebook, LinkedIn, or Instagram.

Note on Non-GAAP Financial Measures

This press release includes non-GAAP financial measures that differ from financial measures calculated in accordance with U.S. generally accepted accounting principles ("GAAP"). These non-GAAP financial measures may not be comparable to similar measures reported by other companies and should be considered in addition to, and not as a substitute for, or superior to, other measures prepared in accordance with GAAP.

Adjusted EBITDA is a non-GAAP financial measure provided in this release for certain periods and is calculated by excluding certain items from net income/loss from Continuing Operations on a GAAP basis, as detailed in the reconciliations presented later in this press release. Adjusted EBITDA margin is Adjusted EBITDA divided by third party net sales from Continuing Operations for the applicable period.

Sales change information in this release is presented on a GAAP (reported) basis and on a constant currency basis. Constant currency percentage changes exclude the effects of foreign currency exchange rates. They are calculated by translating current and prior-period sales from Continuing Operations at the same predetermined exchange rate. The translated results are then used to determine year-over-year percentage increases or decreases.

Net income (loss) and diluted earnings (loss) per share in this release are presented on a GAAP (reported) basis and on an adjusted basis. Adjusted net income (loss) and adjusted diluted earnings (loss) per share exclude the effects of certain items, which are detailed in the reconciliations of these non-GAAP financial measures to the most directly comparable GAAP financial measures presented later in this press release.

Reconciliations of these non-GAAP measures to the most directly comparable GAAP financial measures are included in this press release.

Management uses non-GAAP financial measures internally to evaluate the performance of the business. Additionally, management believes these non-GAAP measures provide meaningful incremental information to investors to consider when evaluating the performance of the company. Management believes these measures offer the ability to make period-to-period comparisons that are not impacted by certain items that can cause dramatic changes in reported income, but that do not impact the fundamentals of our operations. The non-GAAP measures enable the evaluation of operating results and trend analysis by allowing a reader to better identify operating trends that may otherwise be masked or distorted by these types of items that are excluded from the non-GAAP measures.

Forward-Looking Non-GAAP Financial Measures

This press release also includes certain forward-looking non-GAAP financial measures for the year ending December 31, 2024. We calculate forward-looking non-GAAP financial measures based on internal forecasts that omit certain amounts that would be included in GAAP financial measures. We have not provided quantitative reconciliations of these forward-looking non-GAAP financial measures to the most directly comparable forward-looking GAAP financial measures because the excluded items are not available on a prospective basis without unreasonable efforts. For example, the timing of certain transactions is difficult to predict because management's plans may change. In addition, the company believes such reconciliations would imply a degree of precision and certainty that could be confusing to investors. It is probable that these forward-looking non-GAAP financial measures may be materially different from the corresponding GAAP financial measures.

Cautionary Note Regarding Forward-Looking Statements

This press release contains forward-looking statements within the meaning of federal securities laws, including, among others, any statements about our expectations, plans, intentions, strategies, or prospects. We generally use the words "may," "will," "expects," "believes," "anticipates," "plans," "estimates," "projects," "assumes," "guides," "targets," "forecasts," "sees," "seeks," "should," "could," "would," "predicts," "potential," "strategy," "future," "opportunity," "work toward," "intends," "guidance," "confidence," "positioned," "design," "strive," "continue," "track," "look forward to," "optimistic" and similar expressions to identify forward-looking statements. All statements other than statements of historical or current fact are or may be deemed to be forward-looking statements. Such statements are based upon the current beliefs, expectations, and assumptions of management and are subject to significant risks, uncertainties, and changes in circumstances that could cause actual outcomes and results to differ materially from the forwardlooking statements. These risks, uncertainties and changes in circumstances include, but are not limited to: dependence on new product development, technological advances and innovation; shifts in the product category or regional sales mix of our products and services; supply and prices of raw materials and products; pricing pressures from competitors, customers, dental practices and insurance providers; changes in customer demand for our products and services caused by demographic changes or other factors; challenges relating to changes in and compliance with governmental laws and regulations affecting our U.S. and international businesses, including regulations of the U.S. Food and Drug Administration and foreign government regulators, such as more stringent requirements for regulatory clearance of products; competition; the impact of healthcare reform measures; reductions in reimbursement levels by third-party payors; cost containment efforts sponsored by government agencies, legislative bodies, the private sector and healthcare group purchasing organizations, including the volume-based procurement process in China; control of costs and expenses; dependence on a limited number of suppliers for key raw materials and outsourced activities; the ability to obtain and maintain adequate intellectual property protection; breaches or failures of our information technology systems or products, including by cyberattack, unauthorized access or theft; the ability to retain the independent agents and distributors who market our products; our ability to attract, retain and develop the highly skilled employees we need to support our business; the effect of mergers and acquisitions on our relationships with customers, suppliers and lenders and on our operating results and businesses generally; the ability to form and implement alliances; changes in tax obligations arising from tax reform measures, including European Union rules on state aid, or examinations by tax authorities; product liability, intellectual property and commercial litigation losses; changes in general industry and market conditions, including domestic and international growth rates; changes in general domestic and international economic conditions, including inflation and interest rate and currency exchange rate fluctuations; the effects of global pandemics and other adverse public health developments on the global economy, our business and operations and the business and operations of our suppliers and customers, including the deferral of elective procedures and our ability to collect accounts receivable; and the impact of the ongoing financial and political uncertainty on countries in the Euro zone on the ability to collect accounts receivable in affected countries. You are cautioned not to rely on these forward-looking statements, since there can be no assurance that these forward-looking statements will prove to be accurate. Forward-looking statements speak only as of the date they are made, and we expressly disclaim any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

Media Contact Information:

Grace Flowers • Grace.Flowers@ZimVie.com (561) 319-6130

Investor Contact Information:

Gilmartin Group LLC Marissa Bych • <u>Marissa@gilmartinir.com</u>

ZIMVIE INC. CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS (in thousands, except per share data)

	(unaudited) For the Three Months Ended June 30,					(unaudited) For the Six Months Ended June 30,				
		2024		2023		2024		2023		
Net Sales										
Third party, net	\$	116,811	\$	118,649	\$	235,006	\$	238,819		
Related party, net								236		
Total Net Sales		116,811		118,649		235,006		239,055		
Cost of products sold, excluding intangible asset amortization		(43,517)		(44,465)		(87,775)		(87,340)		
Related party cost of products sold, excluding intangible asset amortization		_		_		_		(231)		
Intangible asset amortization		(5,999)		(6,806)		(12,022)		(13,600)		
Research and development		(6,579)		(6,458)		(13,359)		(13,688)		
Selling, general and administrative		(62,384)		(62,573)		(122,714)		(129,547)		
Restructuring and other cost reduction initiatives		(398)		(1,365)		(2,977)		(2,538)		
Acquisition, integration, divestiture and related		(4,621)		(1,370)		(5,657)		(2,711)		
Operating expenses		(123,498)		(123,037)		(244,504)		(249,655)		
Operating Loss		(6,687)		(4,388)		(9,498)		(10,599)		
Other income (expense), net		3,010		(170)		2,701		(201)		
Interest income		1,965		735		2,472		1,360		
Interest expense		(5,066)		(5,934)		(9,940)		(11,633)		
Loss from continuing operations before income taxes		(6,778)		(9,757)		(14,265)		(21,073)		
(Provision) benefit for income taxes from continuing operations		(2,775)		3,847		(6,849)		(1,230)		
Net Loss from Continuing Operations of ZimVie Inc.		(9,553)		(5,910)		(21,114)		(22,303)		
Earnings (Loss) from discontinued operations, net of tax		5,539		(17,463)		9,339		(31,038)		
Net Loss of ZimVie Inc.	\$	(4,014)	\$	(23,373)	\$	(11,775)	\$	(53,341)		
Basic (Loss) Earnings Per Common Share:										
Continuing operations	\$	(0.35)	\$	(0.22)	\$	(0.77)	\$	(0.85)		
Discontinued operations		0.20		(0.67)		0.34		(1.17)		
Net Loss	\$	(0.15)	\$	(0.89)	\$	(0.43)	\$	(2.02)		
Diluted (Loss) Earnings Per Common Share										
Continuing operations	\$	(0.35)	\$	(0.22)	\$	(0.77)	\$	(0.85)		
Discontinued operations		0.20	-	(0.67)	-	0.34	-	(1.17)		
Net Loss	\$	(0.15)	\$	(0.89)	\$	(0.43)	\$	(2.02)		
			_							

ZIMVIE INC. CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED) (in thousands, except per share data)

	Jur	e 30, 2024	Decem	ber 31, 2023
ASSETS				_
Current Assets:				
Cash and cash equivalents	\$	78,601	\$	71,511
Accounts receivable, less allowance for credit losses of \$2,394 and \$3,222 respectively		70,526		65,168

Inventories		71,831		79,600
Prepaid expenses and other current assets		19,504		23,825
Current assets of discontinued operations		33,391		242,773
Total Current Assets		273,853		482,877
Property, plant and equipment, net of accumulated depreciation of \$129,165 and \$126,624,				
respectively		50,394		54,167
Goodwill		259,769		262,111
Intangible assets, net		103,038		114,354
Note receivable		60,270		_
Other assets		29,862		26,747
Noncurrent assets of discontinued operations	-	12,600		265,089
Total Assets	\$	789,786	\$	1,205,345
LIABILITIES AND EQUITY				
Current Liabilities:				
Accounts payable	\$	27,160	\$	27,785
Income taxes payable		2,498		2,863
Other current liabilities		61,685		67,108
Current liabilities of discontinued operations		49,781		75,858
Total Current Liabilities	<u> </u>	141,124		173,614
Deferred income taxes		57		265
Lease liability		9,835		9,080
Other long-term liabilities		9,171		9,055
Non-current portion of debt		235,110		508,797
Noncurrent liabilities of discontinued operations		390		95,041
Total Liabilities		395,687		795,852
Commitments and Contingencies		_		
Stockholders' Equity:				
Common stock, \$0.01 par value, 150,000 shares authorized Shares, issued and outstanding, of 27,571 and 27,076, respectively		276		271
Preferred stock, \$0.01 par value, 15,000 shares authorized, 0 shares issued and outstanding				
Additional paid in capital		930,471		922,996
Accumulated deficit		(452,589)		(440,814)
Accumulated other comprehensive loss		(84,059)		(72,960)
Total Stockholders' Equity		394,099		409,493
Total Liabilities and Stockholders' Equity	\$	789,786	\$	1,205,345
			=	.,=,-10

ZIMVIE INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED) (in thousands)

	For the Six Months Ended June 3				
		2024	2023		
Cash flows used in operating activities:					
Net loss of ZimVie Inc.	\$	(11,775) \$	(53,341)		
Adjustments to reconcile net loss to net cash used in operating activities:					
Depreciation and amortization		16,917	64,588		
Share-based compensation		9,150	10,656		
Deferred income tax provision		(3,458)	(7,935)		
Loss on disposal of fixed assets		430	1,129		
Other non-cash items		2,370	1,380		
Gain on sale of spine disposal group		(22,427)	_		
Changes in operating assets and liabilities:					
Income taxes		5,706	(16,023)		
Accounts receivable		(8,648)	1,271		
Related party receivables		_	8,483		
Inventories		10,580	8,401		
Prepaid expenses and other current assets		(927)	(2,097)		
Accounts payable and accrued liabilities		(6,206)	(4,825)		

Related party payable	_	(13,177)
Other assets and liabilities	(187)	(5,450)
Net cash used in operating activities	(8,475)	(6,940)
Cash flows provided by (used in) investing activities:		
Additions to instruments	(1,316)	(1,951)
Additions to other property, plant and equipment	(2,093)	(3,154)
Proceeds from sale of spine disposal group, net of cash disposed	291,123	_
Other investing activities	(2,015)	(1,994)
Net cash provided by (used in) investing activities	285,699	(7,099)
Cash flows used in financing activities:		
Proceeds from debt	_	4,760
Payments on debt	(275,000)	(15,279)
Payments related to tax withholding for share-based compensation	(1,670)	(419)
Proceeds from stock plan activity		1,167
Net cash used in financing activities	(276,670)	(9,771)
Effect of exchange rates on cash and cash equivalents	(5,627)	421
Decrease in cash and cash equivalents	(5,073)	(23,389)
Cash and cash equivalents, beginning of year	87,768	89,601
Cash and cash equivalents, end of period	\$ 82,695 \$	66,212

Presentation includes cash of both continuing and discontinued operations

RECONCILIATION OF CONSTANT CURRENCY NET SALES: Continuing Operations (\$ in thousands)

For the Three Months Ended

	June 30,						
		2024		2023	Change (%)	Foreign Exchange Impact	Constant Currency % Change
United States	\$	69,316	\$	69,264	0.1%	0.0%	0.1%
International		47,495		49,385	(3.8%)	(2.6%)	(1.2%)
Total Dental Third Party Sales (Continuing Operations of ZimVie Inc.)		116,811		118,649	(1.5%)	(1.1%)	(0.4%)
Related Party Net Sales		-		-	0.0%	0.0%	0.0%
Total Dental Net Sales (Continuing Operations of ZimVie Inc.)	\$	116,811	\$	118,649	(1.5%)	(1.1%)	(0.4%)

For the Six Months Ended June 30,

	2024	2024 2023		Change (%)	Foreign Exchange Impact	Constant Currency % Change
United States	\$ 137,064	\$	139,171	(1.5%)	0.0%	(1.5%)
International	97,942		99,648	(1.7%)	(1.6%)	(0.1%)
Total Dental Third Party Sales (Continuing Operations of ZimVie Inc.)	235,006		238,819	(1.6%)	(0.7%)	(0.9%)
Related Party Net Sales	-		236	(100.0%)	0.0%	(100.0%)
Total Dental Net Sales (Continuing Operations of ZimVie Inc.)	\$ 235,006	\$	239,055	(1.7%)	(0.7%)	(1.0%)

RECONCILIATION OF ADJUSTED NET INCOME AND DILUTED EPS: Continuing Operations (in thousands, except per share data)

For the Three Months Ended June 30, 2024											
Net Sales	Cost of products sold, excluding intangible asset	Operating expenses, excluding cost of products sold	Operating (Loss) Income	Net (Loss)	Diluted EPS						

	<u>amortization</u>										
Continuing Operations of ZimVie Inc.	\$	116,811	\$	(43,517)	\$	(79,981)	\$	(6,687)	\$	(9,553)	\$ (0.35)
Restructuring and other cost reduction initiatives ^[1]		-		-		398		398		398	0.01
Acquisition, integration, divestiture and related ^[2]		-		-		4,621		4,621		4,621	0.17
European union medical device regulation ^[3]		-		-		311		311		311	0.01
Other charges ^[4]		-		287		-		287		287	0.01
Intangible asset amortization		-		-		5,999		5,999		5,999	0.22
Tax effect of above adjustments & other ^[5]		-		-		-		-		1,517	0.06
Adjusted	\$	116,811	\$	(43,230)	\$	(68,652)	\$	4,929	\$	3,580	\$ 0.13

			For the	Thr	ee Months	End	led June 3	30, 20	023		
	 Net Sales	e ir	Cost of products sold, excluding trangible asset nortization	e	operating expenses, excluding cost of coroducts sold		perating (Loss) ncome		et (Loss) ncome	Dilu	ited EPS
Continuing Operations of ZimVie Inc.	\$ 118,649	\$	(44,465)	\$	(78,572)	\$	(4,388)	\$	(5,910)	\$	(0.22)
Restructuring and other cost reduction initiatives ^[1]	-		-		1,365		1,365		1,365		0.05
Acquisition, integration, divestiture and related ^[2]	-		-		1,370		1,370		1,370		0.05
European union medical device regulation ^[3]	-		-		729		729		729		0.03
Intangible asset amortization	-		-		6,806		6,806		6,806		0.26
Other charges ^[4]	-		287		-		287		287		0.01
Spin-related share-based compensation expense ^[6]	-		-		800		800		800		0.03
Tax effect of above adjustments & other ^[5]	-		-		-		-		(4,263)		(0.17)
Adjusted	\$ 118,649	\$	(44,178)	\$	(67,502)	\$	6,969	\$	1,184	\$	0.04

- [1] Restructuring activities to better position the organization and the expenses incurred were primarily related to severance and professional fees.
- [2] Acquisition, integration, divestiture and related expenses for the three months ended June 30, 2024 include professional services fees (\$3.0 million), fair value adjustment of the seller note related to the sale of the spine segment (\$1.2 million) and stranded costs (\$0.4 million) related to sale of the spine segment. Acquisition, integration, divestiture and related expenses for the three months ended June 30, 2023 include professional services fees (\$0.8 million) and technology costs (\$0.3 million) incurred to prepare for and complete the separation from our former parent.
- [3] Expenses incurred for initial compliance with the European Union ("EU") Medical Device Regulation ("MDR") for previously-approved products.
- [4] Inventory write-offs resulting from restructuring activities and property, plant, and equipment step-up amortization from prior acquisitions.
- [5] Reflects the tax effect of the adjustments from reported to adjusted, as well as an adjustment for management's expectation of ZimVie's statutory tax rate based on current tax law and adjusted pre-tax income.
- [6] Spin-related share-based compensation expense from grants provided due to the successful separation from Zimmer Biomet.

RECONCILIATION OF ADJUSTED EBITDA: Continuing Operations (\$ in thousands)

	 For the Th Ended			For the Six Months Ended June 30,						
	 2024	2023			2024		2023			
Net Sales										
Total Third Party Sales	\$ 116,811	\$	118,649	\$	235,006	\$	238,819			
Related Party Sales	 -		-		-		236			
Total Net Sales	\$ 116,811	\$	118,649	\$	235,006	\$	239,055			
Net Loss	\$ (9,553)	\$	(5,910)	\$	(21,114)	\$	(22,303)			
Interest expense, net	3,101		5,199		7,468		10,273			
Income tax provision (benefit)	2,775		(3,847)		6,849		1,230			
Depreciation and amortization	 8,463		9,014		16,893		17,642			
EBITDA	4,786		4,456		10,096		6,842			
Share-based compensation	5,677		5,195		8,437		9,419			
Restructuring and other cost reduction initiatives ^[1]	398		1,365		2,977		2,538			
Acquisition, integration, divestiture and related ^[2]	4,621		1,370		5,657		2,711			
Related party gain	-		-		-		(5)			
European union medical device regulation ^[3]	311		729		712		1,931			

Other charges ^[4]	 287	 287	 573	571
Adjusted EBITDA	\$ 16,080	\$ 13,402	\$ 28,452	\$ 24,007
Net Loss Margin ^[5]	 -8.2%	-5.0%	-9.0%	-9.3%
Adjusted EBITDA Margin ^[6]	13.8%	11.3%	12.1%	10.1%

- [1] Restructuring activities to better position our organization for future success based on the current business environment and sale of the spine business.
- [2] Acquisition, integration, divestiture and related expenses for the three and six months ended June 30, 2024 include professional services fees (\$3.0 million and \$4.0 million, respectively), fair value adjustment of the seller note related to the sale of the spine segment (\$1.2 million and \$1.2 million, respectively) and stranded costs (\$0.4 million and \$0.4 million, respectively) related to sale of the spine segment. Acquisition, integration, divestiture and related expenses for the three and six months ended June 30, 2023 include professional services fees (\$0.8 million and \$1.6 million, respectively) and technology costs (\$0.3 million and \$0.7 million, respectively) incurred to prepare for and complete the separation from our former parent.
- [3] Expenses incurred for initial compliance with the EU MDR for previously-approved products.
- [4] Inventory write-offs resulting from restructuring activities and property, plant, and equipment step-up amortization from prior acquisitions.
- [5] Net Loss Margin is calculated as Net Loss divided by third party net sales for the applicable period.
- [6] Adjusted EBITDA Margin is Adjusted EBITDA divided by third party net sales for the applicable period.

RECONCILIATION OF COST OF PRODUCTS SOLD (excluding intangible asset amortization), R&D and SG&A: Continuing Operations (\$ in thousands)

	Three Months Ended June 30,		Percentage of Third Party Net Sales		Six Months Ended June 30,		Percentage of Third Party Net Sales	
	2024	2023	2024	2023	2024	2023	2024	2023
Cost of products sold, excluding intangible asset amortization	\$(43,517)	\$(44,465)	(37.3%)	(37.5%)	\$ (87,775)	\$ (87,340)	(37.4%)	(36.6%)
Other charges ^[1]	287	287	0.3%	0.3%	573	571	0.3%	0.3%
Adjusted cost of products sold, excluding intangible asset amortization	\$(43,230)	\$(44,178)	(37.0%)	(37.2%)	\$ (87,202)	\$ (86,769)	(37.1%)	(36.3%)
	2024	2023	2024	2023	2024	2023	2024	2023
Research and development	\$ (6,579)	\$ (6,458)	(5.6%)	(5.4%)	\$ (13,359)	\$ (13,688)	(5.7%)	(5.7%)
European union medical device regulation ^[2]	311	729	0.2%	0.5%	712	1,931	0.3%	0.7%
Spin-related share-based compensation expense ^[3]		80	0.0%	0.1%		160	0.0%	0.1%
Adjusted research and development	\$ (6,268)	\$ (5,649)	(5.4%)	(4.8%)	\$ (12,647)	\$ (11,597)	(5.4%)	(4.9%)
	2024	2023	2024	2023	2024	2023	2024	2023
Selling, general and administrative	\$(62,384)	\$(62,573)	(53.4%)	(52.7%)	\$(122,714)	\$(129,547)	(52.2%)	(54.2%)
Spin-related share-based compensation expense ^[3]		720	0.0%	0.6%		1,440	0.0%	0.6%
Adjusted selling, general and administrative	\$(62,384)	\$(61,853)	(53.4%)	(52.1%)	\$(122,714)	\$(128,107)	(52.2%)	(53.6%)

- [1] Inventory write-offs resulting from restructuring activities and property, plant, and equipment step-up amortization from prior acquisitions.
- [2] Expenses incurred for initial compliance with the EU MDR for previously-approved products.
- [3] Spin-related share-based compensation expense from grants provided due to the successful separation from Zimmer Biomet.